

All Areas Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: December 31st, 2018

point in time data reference: January 7th, 2019 9:05 AM - 9:47 AM

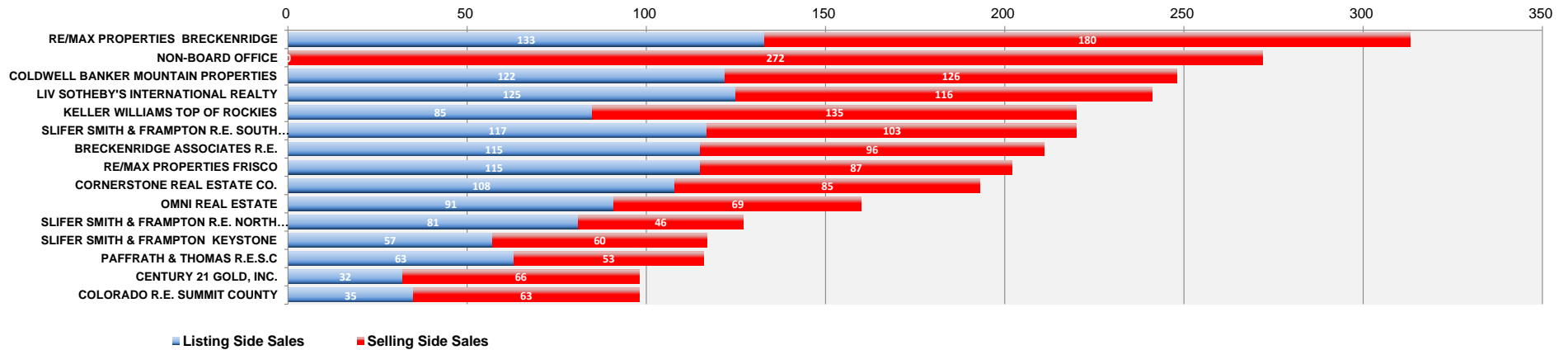
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
RE/MAX PROPERTIES BRECKENRIDGE	1069	133	180	313	\$ 90,706,613.00	\$ 132,461,220.00	\$ 223,167,833.00	38	275	49	6.39	6.9309%
NON-BOARD OFFICE	NBO	0	272	272	\$ -	\$ 157,084,503.00	\$ 157,084,503.00	0	272	N/A	N/A	6.0230%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	122	126	248	\$ 115,074,252.00	\$ 77,808,625.00	\$ 192,882,877.00	57	191	43	5.77	5.4916%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	125	116	241	\$ 118,807,939.00	\$ 107,067,712.00	\$ 225,875,651.00	18	223	34	7.09	5.3366%
KELLER WILLIAMS TOP OF ROCKIES	1615	85	135	220	\$ 40,486,038.00	\$ 83,860,494.00	\$ 124,346,532.00	17	203	35	6.29	4.8716%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	117	103	220	\$ 98,276,137.00	\$ 93,615,939.00	\$ 191,892,076.00	19	201	36	6.11	4.8716%
BRECKENRIDGE ASSOCIATES R.E.	1386	115	96	211	\$ 102,078,641.00	\$ 90,712,966.00	\$ 192,791,607.00	21	190	17	12.41	4.6723%
RE/MAX PROPERTIES FRISCO	1066	115	87	202	\$ 78,009,841.00	\$ 62,779,574.00	\$ 140,789,415.00	19	183	33	6.12	4.4730%
CORNERSTONE REAL ESTATE CO.	1609	108	85	193	\$ 70,480,335.00	\$ 58,394,970.00	\$ 128,875,305.00	20	173	20	9.65	4.2737%
OMNI REAL ESTATE	1199	91	69	160	\$ 54,954,165.00	\$ 48,007,102.00	\$ 102,961,267.00	16	144	17	9.41	3.5430%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	81	46	127	\$ 96,493,948.00	\$ 42,453,973.00	\$ 138,947,921.00	8	119	14	9.07	2.8122%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	57	60	117	\$ 32,529,925.00	\$ 34,568,449.00	\$ 67,098,374.00	6	111	20	5.85	2.5908%
PAFFRATH & THOMAS R.E.S.C	1080	63	53	116	\$ 58,161,148.00	\$ 48,184,000.00	\$ 106,345,148.00	14	102	13	8.92	2.5686%
CENTURY 21 GOLD, INC.	1045	32	66	98	\$ 19,553,000.00	\$ 46,228,500.00	\$ 65,781,500.00	10	88	13	7.54	2.1701%
COLORADO R.E. SUMMIT COUNTY	1374	35	63	98	\$ 20,707,033.00	\$ 33,984,833.00	\$ 54,691,866.00	8	90	10	9.80	2.1701%

Total Property Sales All Offices :	2,258
Total Sales Sides:	4,516
Total Sales Volume: (for property sales not sides)	\$1,550,337,083
Top 15 Offices % of Volume by number of all sales sides:	63%



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Top 15 Selling Offices: All Areas



Breckenridge Top 15 Selling Offices Sold Matrix: All Price Points

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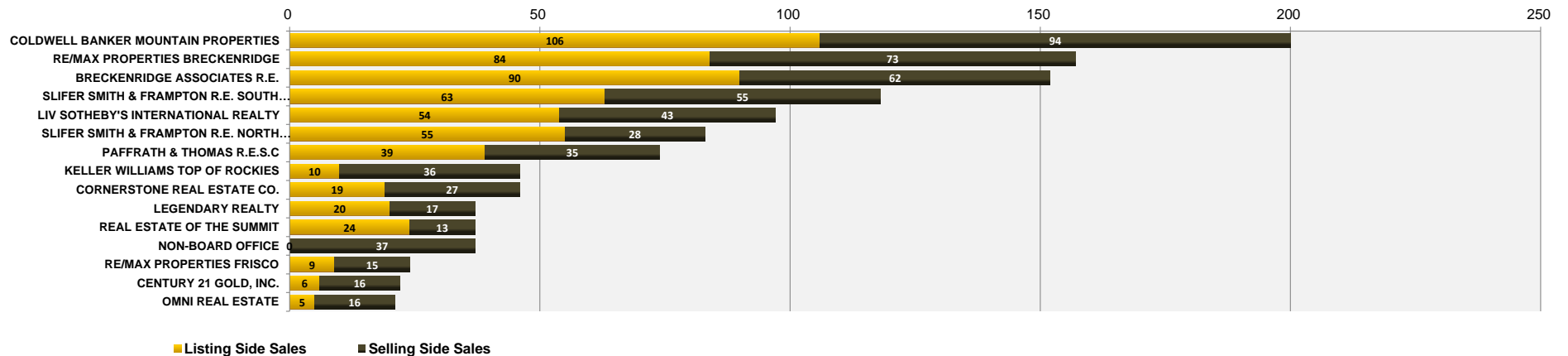
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	106	94	200	\$ 105,737,252.00	\$ 60,893,555.00	\$ 166,630,807.00	54	146	43	4.65	13.8122%
RE/MAX PROPERTIES BRECKENRIDGE	1069	84	73	157	\$ 66,056,486.00	\$ 70,508,294.00	\$ 136,564,780.00	22	135	49	3.20	10.8425%
BRECKENRIDGE ASSOCIATES R.E.	1386	90	62	152	\$ 88,329,841.00	\$ 64,741,699.00	\$ 153,071,540.00	18	134	17	8.94	10.4972%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	63	55	118	\$ 64,092,000.00	\$ 63,167,545.00	\$ 127,259,545.00	12	106	36	3.28	8.1492%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	54	43	97	\$ 63,770,000.00	\$ 53,293,000.00	\$ 117,063,000.00	8	89	34	2.85	6.6989%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	55	28	83	\$ 77,115,923.00	\$ 31,326,300.00	\$ 108,442,223.00	6	77	14	5.93	5.7320%
PAFFRATH & THOMAS R.E.S.C	1080	39	35	74	\$ 40,518,649.00	\$ 35,897,500.00	\$ 76,416,149.00	11	63	13	5.69	5.1105%
KELLER WILLIAMS TOP OF ROCKIES	1615	10	36	46	\$ 9,030,938.00	\$ 31,850,938.00	\$ 40,881,876.00	1	45	35	1.31	3.1768%
CORNERSTONE REAL ESTATE CO.	1609	19	27	46	\$ 12,776,899.00	\$ 21,071,085.00	\$ 33,847,984.00	3	43	20	2.30	3.1768%
LEGENDARY REALTY	1600	20	17	37	\$ 8,120,000.00	\$ 8,500,000.00	\$ 16,620,000.00	16	21	2	18.50	2.5552%
REAL ESTATE OF THE SUMMIT	1081	24	13	37	\$ 18,293,000.00	\$ 11,663,000.00	\$ 29,956,000.00	4	33	10	3.70	2.5552%
NON-BOARD OFFICE	NBO	0	37	37	\$ -	\$ 36,616,375.00	\$ 36,616,375.00	0	37	N/A	N/A	2.5552%
RE/MAX PROPERTIES FRISCO	1066	9	15	24	\$ 7,136,900.00	\$ 16,029,950.00	\$ 23,166,850.00	1	23	33	0.73	1.6575%
CENTURY 21 GOLD, INC.	1045	6	16	22	\$ 4,475,000.00	\$ 16,330,000.00	\$ 20,805,000.00	1	21	13	1.69	1.5193%
OMNI REAL ESTATE	1199	5	16	21	\$ 2,311,000.00	\$ 11,616,549.00	\$ 13,927,549.00	1	20	17	1.24	1.4503%

Total Property Sales All Offices :	724
Total Sales Sides:	1,448
Total Sales Volume: (for property sales not sides)	\$675,906,447
Top 15 Offices % of Volume by number of all sales sides:	79%



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Top 15 Selling Offices: Breckenridge



All Areas Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

Year-to-Date Sales through: December 31st, 2018

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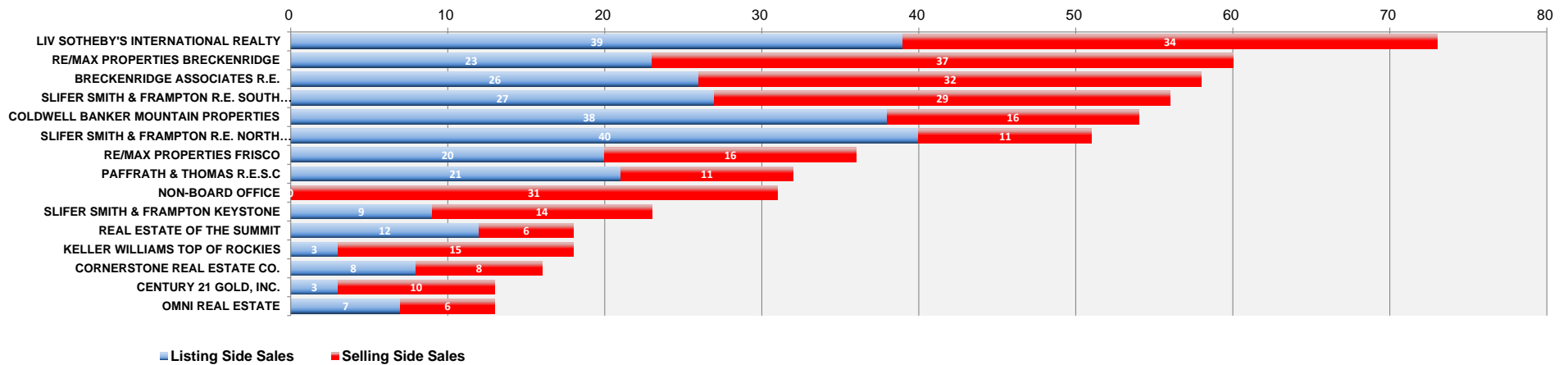
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	39	34	73	\$ 69,256,000.00	\$ 56,576,340.00	\$ 125,832,340.00	6	67	34	2.15	9.7074%
RE/MAX PROPERTIES BRECKENRIDGE	1069	23	37	60	\$ 34,496,000.00	\$ 62,168,523.00	\$ 96,664,523.00	6	54	49	1.22	7.9787%
BRECKENRIDGE ASSOCIATES R.E.	1386	26	32	58	\$ 49,801,500.00	\$ 54,029,998.00	\$ 103,831,498.00	5	53	17	3.41	7.7128%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	27	29	56	\$ 43,705,500.00	\$ 51,760,500.00	\$ 95,466,000.00	4	52	36	1.56	7.4468%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	38	16	54	\$ 78,077,000.00	\$ 29,525,500.00	\$ 107,602,500.00	5	49	43	1.26	7.1809%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	40	11	51	\$ 73,315,548.00	\$ 21,452,500.00	\$ 94,768,048.00	3	48	14	3.64	6.7819%
RE/MAX PROPERTIES FRISCO	1066	20	16	36	\$ 27,741,275.00	\$ 23,991,974.00	\$ 51,733,249.00	4	32	33	1.09	4.7872%
PAFFRATH & THOMAS R.E.S.C	1080	21	11	32	\$ 30,796,999.00	\$ 20,701,500.00	\$ 51,498,499.00	3	29	13	2.46	4.2553%
NON-BOARD OFFICE	NBO	0	31	31	\$ -	\$ 48,366,039.00	\$ 48,366,039.00	0	31	N/A	N/A	4.1223%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	9	14	23	\$ 13,763,185.00	\$ 19,666,500.00	\$ 33,429,685.00	0	23	20	1.15	3.0585%
REAL ESTATE OF THE SUMMIT	1081	12	6	18	\$ 17,645,000.00	\$ 10,216,000.00	\$ 27,861,000.00	1	17	10	1.80	2.3936%
KELLER WILLIAMS TOP OF ROCKIES	1615	3	15	18	\$ 5,100,500.00	\$ 23,621,500.00	\$ 28,722,000.00	0	18	35	0.51	2.3936%
CORNERSTONE REAL ESTATE CO.	1609	8	8	16	\$ 9,498,000.00	\$ 12,298,185.00	\$ 21,796,185.00	0	16	20	0.80	2.1277%
CENTURY 21 GOLD, INC.	1045	3	10	13	\$ 3,395,000.00	\$ 15,969,525.00	\$ 19,364,525.00	0	13	13	1.00	1.7287%
OMNI REAL ESTATE	1199	7	6	13	\$ 8,729,000.00	\$ 7,120,000.00	\$ 15,849,000.00	0	13	17	0.76	1.7287%

Total Property Sales All Offices :	376
Total Sales Sides:	752
Total Sales Volume: (for property sales not sides)	\$608,684,799
Top 15 Offices % of Volume by number of all sales sides:	73%



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Top Selling Offices: \$1 Million and Above - All Areas



Breckenridge Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

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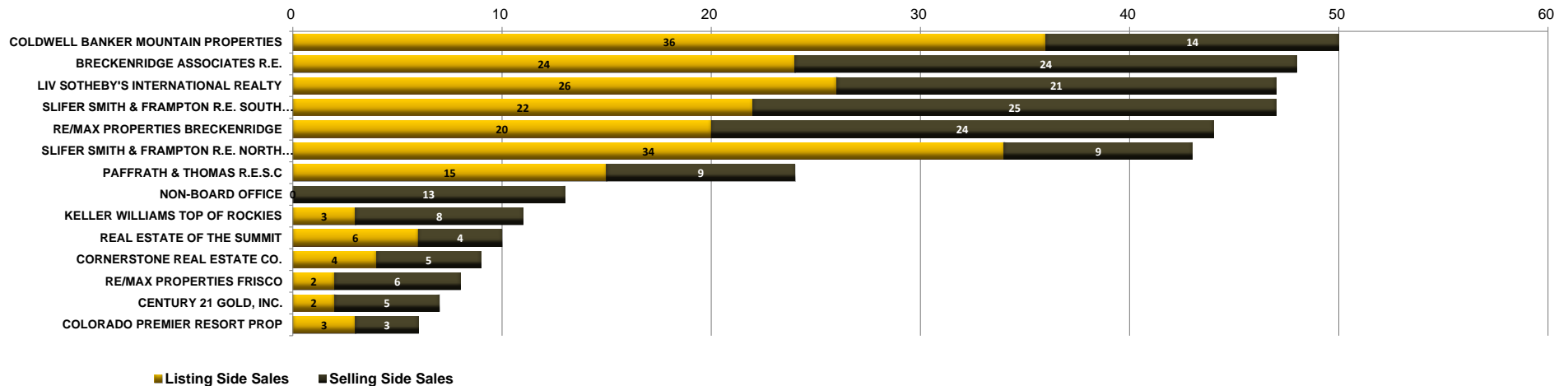
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	36	14	50	\$ 74,547,000.00	\$ 26,325,500.00	\$ 100,872,500.00	5	45	43	1.16	11.3636%
BRECKENRIDGE ASSOCIATES R.E.	1386	24	24	48	\$ 47,301,500.00	\$ 41,694,999.00	\$ 88,996,499.00	5	43	17	2.82	10.9091%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	26	21	47	\$ 45,242,500.00	\$ 37,481,500.00	\$ 82,724,000.00	5	42	34	1.38	10.6818%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	22	25	47	\$ 38,090,500.00	\$ 44,971,500.00	\$ 83,062,000.00	4	43	36	1.31	10.6818%
RE/MAX PROPERTIES BRECKENRIDGE	1069	20	24	44	\$ 30,536,000.00	\$ 42,141,523.00	\$ 72,677,523.00	4	40	49	0.90	10.0000%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	34	9	43	\$ 64,673,523.00	\$ 19,288,500.00	\$ 83,962,023.00	3	40	14	3.07	9.7727%
PAFFRATH & THOMAS R.E.S.C	1080	15	9	24	\$ 23,492,499.00	\$ 18,426,500.00	\$ 41,918,999.00	3	21	13	1.85	5.4545%
NON-BOARD OFFICE	NBO	0	13	13	\$ -	\$ 21,668,500.00	\$ 21,668,500.00	0	13	N/A	N/A	2.9545%
KELLER WILLIAMS TOP OF ROCKIES	1615	3	8	11	\$ 5,100,500.00	\$ 14,882,500.00	\$ 19,983,000.00	0	11	35	0.31	2.5000%
REAL ESTATE OF THE SUMMIT	1081	6	4	10	\$ 9,775,000.00	\$ 7,731,000.00	\$ 17,506,000.00	1	9	10	1.00	2.2727%
CORNERSTONE REAL ESTATE CO.	1609	4	5	9	\$ 4,288,000.00	\$ 8,749,000.00	\$ 13,037,000.00	0	9	20	0.45	2.0455%
RE/MAX PROPERTIES FRISCO	1066	2	6	8	\$ 3,529,000.00	\$ 10,172,500.00	\$ 13,701,500.00	0	8	33	0.24	1.8182%
CENTURY 21 GOLD, INC.	1045	2	5	7	\$ 2,245,000.00	\$ 9,525,000.00	\$ 11,770,000.00	0	7	13	0.54	1.5909%
COLORADO PREMIER RESORT PROP	1239	3	3	6	\$ 4,462,500.00	\$ 3,366,000.00	\$ 7,828,500.00	0	6	9	0.67	1.3636%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	0	5	5	\$ -	\$ 7,873,000.00	\$ 7,873,000.00	0	5	10	0.50	1.1364%

Total Property Sales All Offices :	220
Total Sales Sides:	440
Total Sales Volume: (for property sales not sides)	\$388,780,522
Top 15 Offices % of Volume by number of all sales sides:	85%



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Top Selling Offices: \$1 Million and Above - Breckenridge



Top 15 Offices by Active Residential Listings: All Areas

Active Residential Listings as of: January 7th, 2019

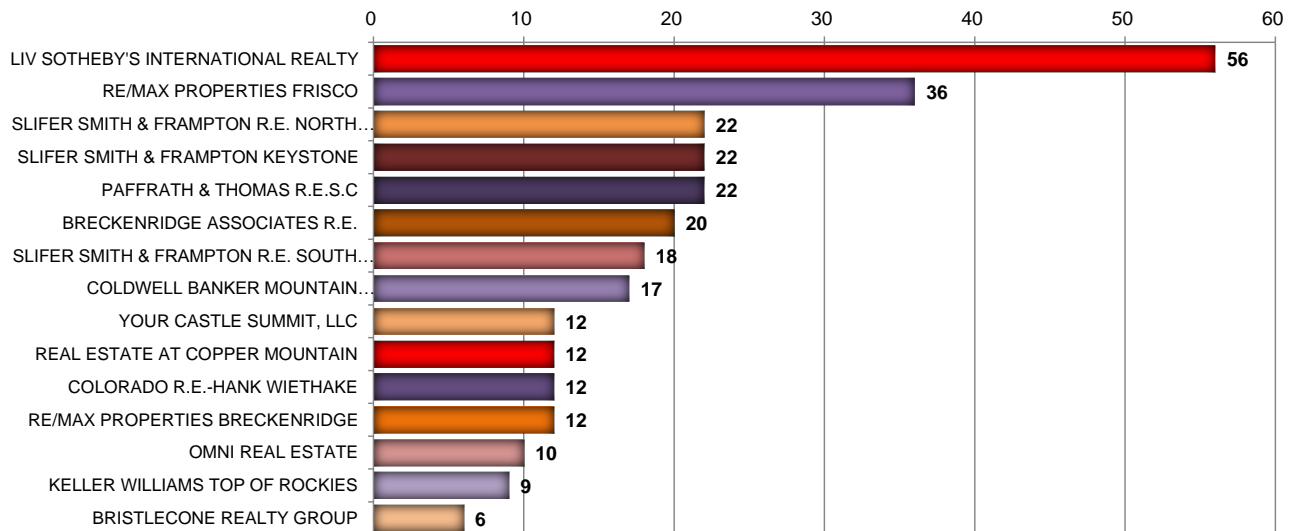
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Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Active Listings
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	56	\$ 103,896,034.00
RE/MAX PROPERTIES FRISCO	1066	36	\$ 37,067,900.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	22	\$ 50,462,000.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	22	\$ 21,143,900.00
PAFFRATH & THOMAS R.E.S.C	1080	22	\$ 60,424,000.00
BRECKENRIDGE ASSOCIATES R.E.	1386	20	\$ 38,710,800.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	18	\$ 36,899,000.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	17	\$ 28,592,000.00
YOUR CASTLE SUMMIT, LLC	5081	12	\$ 7,828,900.00
REAL ESTATE AT COPPER MOUNTAIN	1656	12	\$ 15,903,776.00
COLORADO R.E.-HANK WIETHAKE	1640	12	\$ 7,080,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	12	\$ 25,154,900.00
OMNI REAL ESTATE	1199	10	\$ 8,520,999.00
KELLER WILLIAMS TOP OF ROCKIES	1615	9	\$ 5,152,900.00
BRISTLECONE REALTY GROUP	1650	6	\$ 2,841,300.00
Top 15 Offices total:		286	\$ 449,678,409.00

Total Active Listings among All Offices:	440
Top 15 Offices percentage of All Offices by Number of Listings:	65%



2018 Top 15 Offices Active Residential Listings: All Areas



Top 15 Offices by Active Residential Listings: Breckenridge

Active Residential Listings as of: January 7th, 2019

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Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Listing Side
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	23	\$ 64,626,000.00
PAFFRATH & THOMAS R.E.S.C	1080	19	\$ 55,080,000.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	18	\$ 46,565,000.00
BRECKENRIDGE ASSOCIATES R.E.	1386	17	\$ 37,416,900.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	14	\$ 26,815,000.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	11	\$ 25,554,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	6	\$ 19,435,000.00
REAL ESTATE OF THE SUMMIT	1081	6	\$ 8,908,000.00
BRECKENRIDGE REAL ESTATE GROUP	1624	4	\$ 4,853,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1066	3	\$ 8,369,000.00
LEGENDARY REALTY	1600	2	\$ 1,110,000.00
SUMMIT REAL ESTATE	1384	2	\$ 3,670,000.00
OMNI REAL ESTATE	1199	1	\$ 1,763,000.00
CENTURY 21 GOLD, INC.	1045	1	\$ 2,149,000.00
M.B./CROSS COUNTRY INVESTMENTS	1627	1	\$ 1,899,000.00
Top 15 Offices Total:		128	308,212,900

Total Active Listings among All Offices:	149
Top 15 Offices percentage of All Offices by Number of Listings:	86%



2018 Top 15 Offices Active Residential Listings: Breckenridge

