

# All Areas Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: October 31st, 2018

point in time data reference: November 7th, 2018 7:58 AM - 8:45 AM

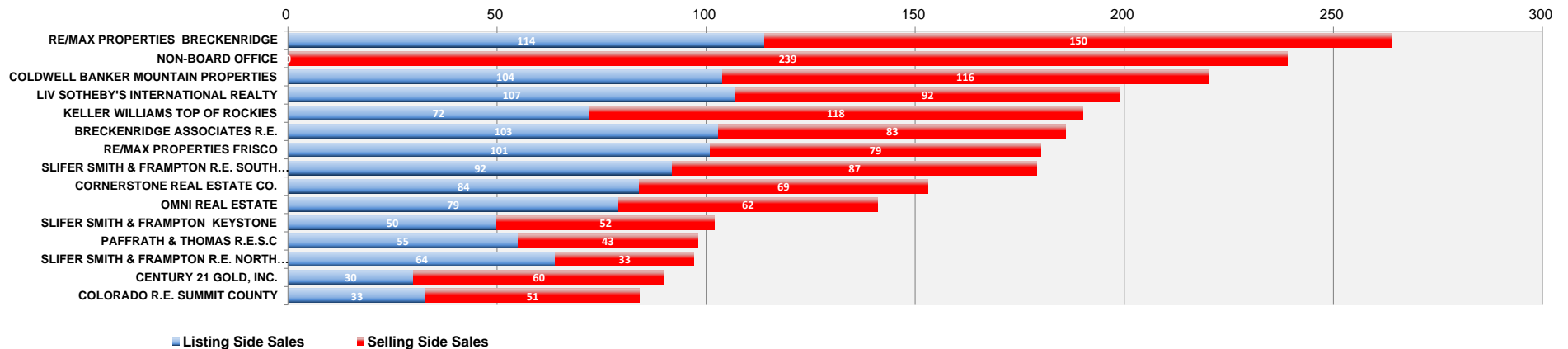
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
RE/MAX PROPERTIES BRECKENRIDGE	1069	114	150	264	\$ 77,832,148.00	\$ 106,433,420.00	\$ 184,265,568.00	33	231	49	5.39	6.8252%
NON-BOARD OFFICE	NBO	0	239	239	\$ -	\$ 134,187,710.00	\$ 134,187,710.00	0	239	N/A	N/A	6.1789%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	104	116	220	\$ 93,398,252.00	\$ 70,608,625.00	\$ 164,006,877.00	52	168	43	5.12	5.6877%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	107	92	199	\$ 102,708,939.00	\$ 86,721,212.00	\$ 189,430,151.00	14	185	34	5.85	5.1448%
KELLER WILLIAMS TOP OF ROCKIES	1615	72	118	190	\$ 34,485,038.00	\$ 72,030,094.00	\$ 106,515,132.00	15	175	35	5.43	4.9121%
BRECKENRIDGE ASSOCIATES R.E.	1386	103	83	186	\$ 92,219,800.00	\$ 76,457,966.00	\$ 168,677,766.00	19	167	26	7.15	4.8087%
RE/MAX PROPERTIES FRISCO	1066	101	79	180	\$ 68,712,941.00	\$ 55,967,074.00	\$ 124,680,015.00	19	161	33	5.45	4.6536%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	92	87	179	\$ 78,987,999.00	\$ 81,750,394.00	\$ 160,738,393.00	17	162	36	4.97	4.6277%
CORNERSTONE REAL ESTATE CO.	1609	84	69	153	\$ 52,375,335.00	\$ 47,887,284.00	\$ 100,262,619.00	14	139	20	7.65	3.9555%
OMNI REAL ESTATE	1199	79	62	141	\$ 46,889,365.00	\$ 43,565,102.00	\$ 90,454,467.00	15	126	17	8.29	3.6453%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	50	52	102	\$ 29,007,925.00	\$ 31,085,449.00	\$ 60,093,374.00	4	98	20	5.10	2.6370%
PAFFRATH & THOMAS R.E.S.C	1080	55	43	98	\$ 51,951,148.00	\$ 37,476,000.00	\$ 89,427,148.00	11	87	13	7.54	2.5336%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	64	33	97	\$ 74,553,448.00	\$ 32,721,173.00	\$ 107,274,621.00	6	91	14	6.93	2.5078%
CENTURY 21 GOLD, INC.	1045	30	60	90	\$ 18,576,000.00	\$ 40,952,100.00	\$ 59,528,100.00	9	81	13	6.92	2.3268%
COLORADO R.E. SUMMIT COUNTY	1374	33	51	84	\$ 20,017,000.00	\$ 27,160,800.00	\$ 47,177,800.00	6	78	10	8.40	2.1717%

<b>Total Property Sales All Offices :</b>	<b>1,934</b>
<b>Total Sales Sides:</b>	<b>3,868</b>
Total Sales Volume: (for property sales not sides)	\$1,310,573,751
<b>Top 15 Offices % of Volume by number of all sales sides:</b>	<b>63%</b>



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## Top 15 Selling Offices: All Areas



# Breckenridge Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: October 31st, 2018

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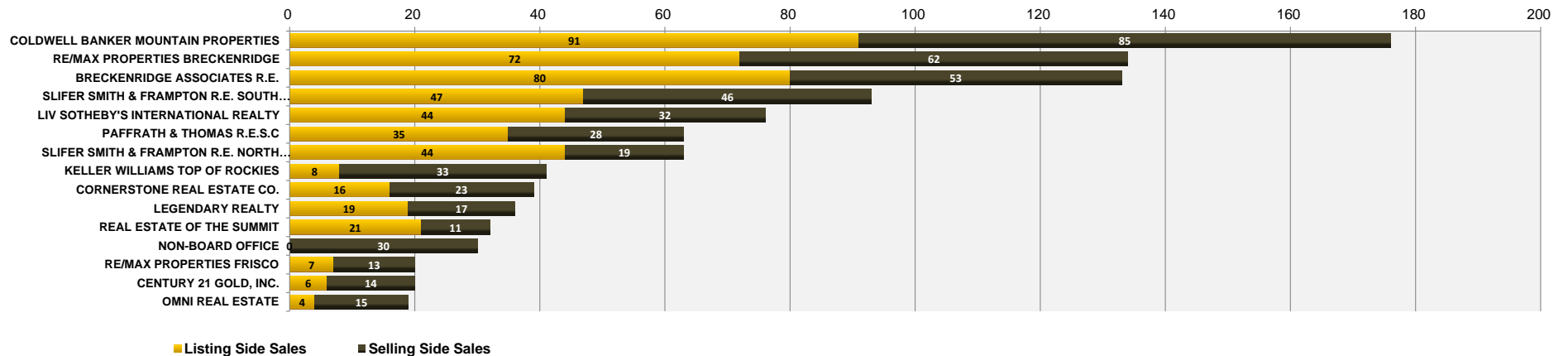
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	91	85	176	\$ 86,281,252.00	\$ 54,309,555.00	\$ 140,590,807.00	49	127	43	4.09	14.4737%
RE/MAX PROPERTIES BRECKENRIDGE	1069	72	62	134	\$ 57,266,021.00	\$ 58,297,794.00	\$ 115,563,815.00	21	113	49	2.73	11.0197%
BRECKENRIDGE ASSOCIATES R.E.	1386	80	53	133	\$ 79,611,000.00	\$ 54,861,699.00	\$ 134,472,699.00	16	117	26	5.12	10.9375%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	47	46	93	\$ 48,756,700.00	\$ 54,886,000.00	\$ 103,642,700.00	10	83	36	2.58	7.6480%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	44	32	76	\$ 52,282,500.00	\$ 40,532,500.00	\$ 92,815,000.00	6	70	34	2.24	6.2500%
PAFFRATH & THOMAS R.E.S.C	1080	35	28	63	\$ 36,912,649.00	\$ 27,099,500.00	\$ 64,012,149.00	10	53	13	4.85	5.1809%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	44	19	63	\$ 59,171,423.00	\$ 23,917,500.00	\$ 83,088,923.00	5	58	14	4.50	5.1809%
KELLER WILLIAMS TOP OF ROCKIES	1615	8	33	41	\$ 7,891,938.00	\$ 27,390,938.00	\$ 35,282,876.00	1	40	35	1.17	3.3717%
CORNERSTONE REAL ESTATE CO.	1609	16	23	39	\$ 10,592,899.00	\$ 18,596,299.00	\$ 29,189,198.00	3	36	20	1.95	3.2072%
LEGENDARY REALTY	1600	19	17	36	\$ 7,694,000.00	\$ 8,500,000.00	\$ 16,194,000.00	16	20	2	18.00	2.9605%
REAL ESTATE OF THE SUMMIT	1081	21	11	32	\$ 15,828,000.00	\$ 9,656,000.00	\$ 25,484,000.00	3	29	10	3.20	2.6316%
NON-BOARD OFFICE	NBO	0	30	30	\$ -	\$ 30,157,000.00	\$ 30,157,000.00	0	30	N/A	N/A	2.4671%
RE/MAX PROPERTIES FRISCO	1066	7	13	20	\$ 6,275,000.00	\$ 12,242,450.00	\$ 18,517,450.00	1	19	33	0.61	1.6447%
CENTURY 21 GOLD, INC.	1045	6	14	20	\$ 4,475,000.00	\$ 13,686,000.00	\$ 18,161,000.00	1	19	13	1.54	1.6447%
OMNI REAL ESTATE	1199	4	15	19	\$ 1,831,000.00	\$ 11,036,549.00	\$ 12,867,549.00	1	18	17	1.12	1.5625%

<b>Total Property Sales All Offices :</b>	<b>608</b>
Total Sales Sides:	1,216
Total Sales Volume: (for property sales not sides)	\$559,707,441
<b>Top 15 Offices % of Volume by number of all sales sides:</b>	<b>80%</b>



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## Top 15 Selling Offices: Breckenridge



# All Areas Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

Year-to-Date Sales through: October 31st, 2018

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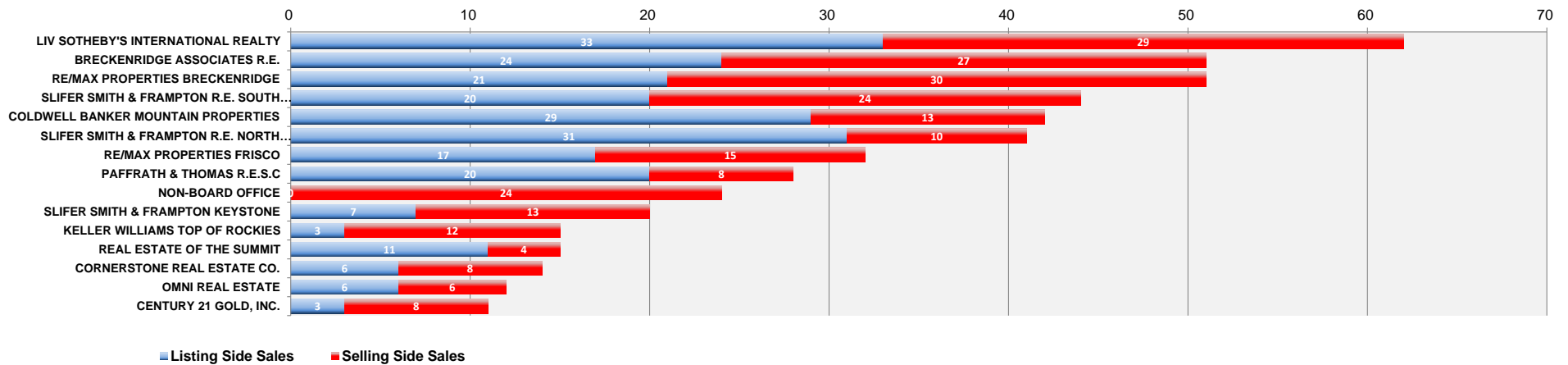
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	33	29	62	\$ 59,606,000.00	\$ 48,106,340.00	\$ 107,712,340.00	4	58	34	1.82	10.0000%
BRECKENRIDGE ASSOCIATES R.E.	1386	24	27	51	\$ 45,502,500.00	\$ 44,589,998.00	\$ 90,092,498.00	5	46	26	1.96	8.2258%
RE/MAX PROPERTIES BRECKENRIDGE	1069	21	30	51	\$ 30,584,000.00	\$ 47,968,523.00	\$ 78,552,523.00	5	46	49	1.04	8.2258%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	20	24	44	\$ 33,836,500.00	\$ 44,024,000.00	\$ 77,860,500.00	3	41	36	1.22	7.0968%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	29	13	42	\$ 60,694,000.00	\$ 25,716,500.00	\$ 86,410,500.00	4	38	43	0.98	6.7742%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	31	10	41	\$ 55,113,048.00	\$ 18,952,500.00	\$ 74,065,548.00	3	38	14	2.93	6.6129%
RE/MAX PROPERTIES FRISCO	1066	17	15	32	\$ 23,341,275.00	\$ 20,691,974.00	\$ 44,033,249.00	4	28	33	0.97	5.1613%
PAFFRATH & THOMAS R.E.S.C	1080	20	8	28	\$ 29,611,999.00	\$ 15,046,500.00	\$ 44,658,499.00	3	25	13	2.15	4.5161%
NON-BOARD OFFICE	NBO	0	24	24	\$ -	\$ 38,108,909.00	\$ 38,108,909.00	0	24	N/A	N/A	3.8710%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	7	13	20	\$ 11,438,185.00	\$ 18,167,500.00	\$ 29,605,685.00	0	20	20	1.00	3.2258%
KELLER WILLIAMS TOP OF ROCKIES	1615	3	12	15	\$ 5,100,500.00	\$ 18,421,500.00	\$ 23,522,000.00	0	15	35	0.43	2.4194%
REAL ESTATE OF THE SUMMIT	1081	11	4	15	\$ 15,995,000.00	\$ 7,541,000.00	\$ 23,536,000.00	0	15	10	1.50	2.4194%
CORNERSTONE REAL ESTATE CO.	1609	6	8	14	\$ 7,199,000.00	\$ 12,298,185.00	\$ 19,497,185.00	0	14	20	0.70	2.2581%
OMNI REAL ESTATE	1199	6	6	12	\$ 7,554,000.00	\$ 7,120,000.00	\$ 14,674,000.00	0	12	17	0.71	1.9355%
CENTURY 21 GOLD, INC.	1045	3	8	11	\$ 3,395,000.00	\$ 12,637,025.00	\$ 16,032,025.00	0	11	13	0.85	1.7742%

<b>Total Property Sales All Offices :</b>	<b>310</b>
<b>Total Sales Sides:</b>	<b>620</b>
<b>Total Sales Volume: (for property sales not sides)</b>	<b>\$499,493,669</b>
<b>Top 15 Offices % of Volume by number of all sales sides:</b>	<b>75%</b>



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## Top Selling Offices: \$1 Million and Above - All Areas



# Breckenridge Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

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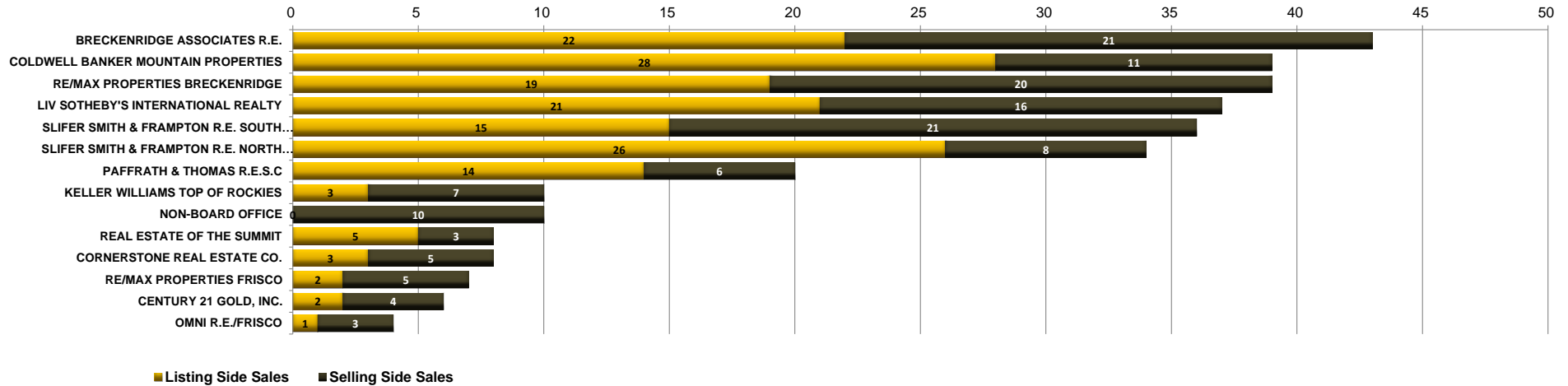
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	22	21	43	\$ 43,002,500.00	\$ 35,429,999.00	\$ 78,432,499.00	5	38	26	1.65	12.0112%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	28	11	39	\$ 58,394,000.00	\$ 22,516,500.00	\$ 80,910,500.00	4	35	43	0.91	10.8939%
RE/MAX PROPERTIES BRECKENRIDGE	1069	19	20	39	\$ 28,074,000.00	\$ 34,516,523.00	\$ 62,590,523.00	4	35	49	0.80	10.8939%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	21	16	37	\$ 36,725,000.00	\$ 29,011,500.00	\$ 65,736,500.00	3	34	34	1.09	10.3352%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	15	21	36	\$ 28,221,500.00	\$ 38,435,000.00	\$ 66,656,500.00	3	33	36	1.00	10.0559%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	26	8	34	\$ 48,346,023.00	\$ 16,788,500.00	\$ 65,134,523.00	3	31	14	2.43	9.4972%
PAFFRATH & THOMAS R.E.S.C	1080	14	6	20	\$ 22,307,499.00	\$ 12,771,500.00	\$ 35,078,999.00	3	17	13	1.54	5.5866%
KELLER WILLIAMS TOP OF ROCKIES	1615	3	7	10	\$ 5,100,500.00	\$ 11,882,500.00	\$ 16,983,000.00	0	10	35	0.29	2.7933%
NON-BOARD OFFICE	NBO	0	10	10	\$ -	\$ 16,873,500.00	\$ 16,873,500.00	0	10	N/A	N/A	2.7933%
REAL ESTATE OF THE SUMMIT	1081	5	3	8	\$ 8,125,000.00	\$ 6,081,000.00	\$ 14,206,000.00	0	8	10	0.80	2.2346%
CORNERSTONE REAL ESTATE CO.	1609	3	5	8	\$ 3,189,000.00	\$ 8,749,000.00	\$ 11,938,000.00	0	8	20	0.40	2.2346%
RE/MAX PROPERTIES FRISCO	1066	2	5	7	\$ 3,529,000.00	\$ 6,872,500.00	\$ 10,401,500.00	0	7	33	0.21	1.9553%
CENTURY 21 GOLD, INC.	1045	2	4	6	\$ 2,245,000.00	\$ 7,325,000.00	\$ 9,570,000.00	0	6	13	0.46	1.6760%
OMNI R.E./FRISCO	1505	1	3	4	\$ 1,300,000.00	\$ 5,980,000.00	\$ 7,280,000.00	0	4	13	0.31	1.1173%
COLORADO PREMIER RESORT PROP	1239	3	1	4	\$ 4,462,500.00	\$ 1,125,000.00	\$ 5,587,500.00	0	4	9	0.44	1.1173%

<b>Total Property Sales All Offices :</b>	<b>179</b>
<b>Total Sales Sides:</b>	<b>358</b>
<b>Total Sales Volume: (for property sales not sides)</b>	<b>\$314,921,522</b>
<b>Top 15 Offices % of Volume by number of all sales sides:</b>	<b>85%</b>



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## Top Selling Offices: \$1 Million and Above - Breckenridge



# Top 15 Offices by Active Residential Listings: All Areas

Active Residential Listings as of: November 7th, 2018

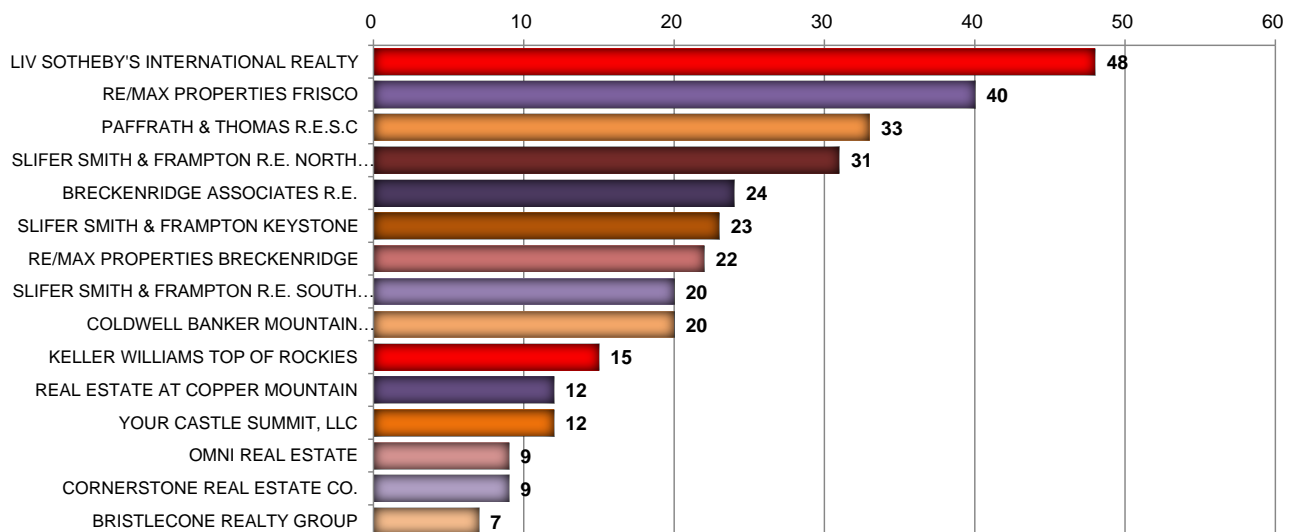
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Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Active Listings
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	48	\$ 83,902,459.00
RE/MAX PROPERTIES FRISCO	1066	40	\$ 40,859,000.00
PAFFRATH & THOMAS R.E.S.C	1080	33	\$ 74,409,000.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	31	\$ 68,546,000.00
BRECKENRIDGE ASSOCIATES R.E.	1386	24	\$ 43,732,900.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	23	\$ 20,809,300.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	22	\$ 39,921,800.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	20	\$ 41,837,000.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	20	\$ 25,320,000.00
KELLER WILLIAMS TOP OF ROCKIES	1615	15	\$ 9,435,600.00
REAL ESTATE AT COPPER MOUNTAIN	1656	12	\$ 16,742,388.00
YOUR CASTLE SUMMIT, LLC	5081	12	\$ 7,828,900.00
OMNI REAL ESTATE	1199	9	\$ 9,936,499.00
CORNERSTONE REAL ESTATE CO.	1609	9	\$ 8,698,000.00
BRISTLECONE REALTY GROUP	1650	7	\$ 4,647,500.00
<b>Top 15 Offices total:</b>		<b>325</b>	<b>\$ 496,626,346.00</b>

Total Active Listings among All Offices:	532
Top 15 Offices percentage of All Offices by Number of Listings:	61%



## 2018 Top 15 Offices Active Residential Listings: All Areas



# Top 15 Offices by Active Residential Listings: Breckenridge

Active Residential Listings as of: November 7th, 2018

point in time data reference: November 7th, 2018 7:58 AM - 8:45 AM

Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Listing Side
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	26	\$ 61,455,000.00
BRECKENRIDGE ASSOCIATES R.E.	1386	23	\$ 43,543,900.00
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	18	\$ 48,666,000.00
PAFFRATH & THOMAS R.E.S.C	1080	18	\$ 61,394,000.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	17	\$ 31,937,000.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	13	\$ 21,103,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	11	\$ 29,982,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1066	4	\$ 11,993,000.00
REAL ESTATE OF THE SUMMIT	1081	4	\$ 4,738,000.00
BRECKENRIDGE REAL ESTATE GROUP	1624	4	\$ 4,068,500.00
LEGENDARY REALTY	1600	2	\$ 1,110,000.00
COLORADO PREMIER RESORT PROPERTIES	1239	2	\$ 2,469,000.00
M.B./CROSS COUNTRY INVESTMENTS	1627	2	\$ 2,548,000.00
SKI COLORADO REAL ESTATE, LLC	1651	2	\$ 2,424,900.00
KELLER WILLIAMS TOP OF ROCKIES	1615	2	\$ 1,497,000.00
<b>Top 15 Offices Total:</b>		<b>148</b>	<b>328,929,300</b>

Total Active Listings among All Offices:	179
Top 15 Offices percentage of All Offices by Number of Listings:	83%



## 2018 Top 15 Offices Active Residential Listings: Breckenridge

