

All Areas Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: February 29th, 2020

point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

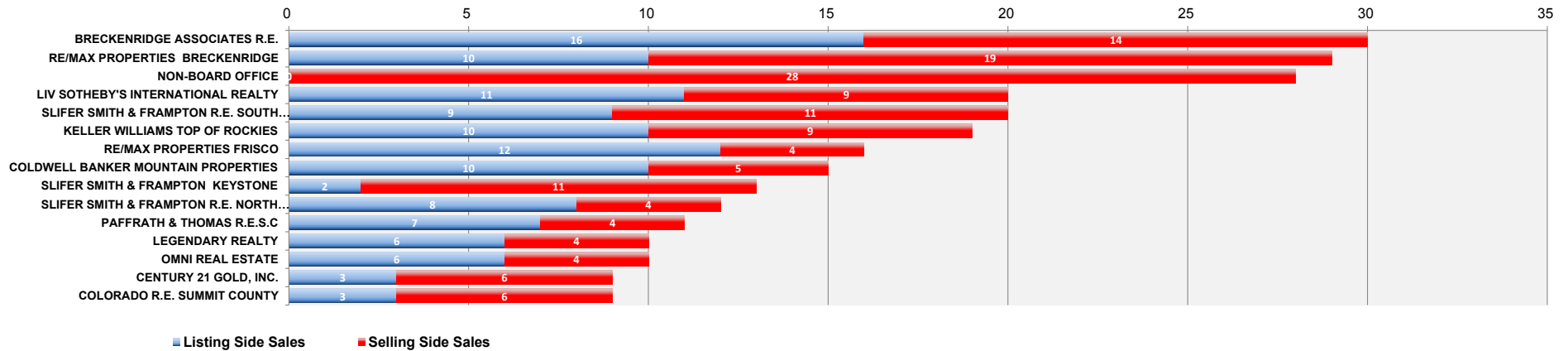
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	16	14	30	\$ 15,901,150.00	\$ 15,493,750.00	\$ 31,394,900.00	7	23	17	1.76	6.8493%
RE/MAX PROPERTIES BRECKENRIDGE	1069	10	19	29	\$ 6,985,699.00	\$ 11,025,299.00	\$ 18,010,998.00	4	25	49	0.59	6.6210%
NON-BOARD OFFICE	NBO	0	28	28	\$ -	\$ 16,306,865.00	\$ 16,306,865.00	0	28	N/A	N/A	6.3927%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	11	9	20	\$ 9,965,200.00	\$ 6,245,000.00	\$ 16,210,200.00	3	17	34	0.59	4.5662%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	9	11	20	\$ 5,040,650.00	\$ 10,361,250.00	\$ 15,401,900.00	1	19	36	0.56	4.5662%
KELLER WILLIAMS TOP OF ROCKIES	1615	10	9	19	\$ 6,511,500.00	\$ 6,415,400.00	\$ 12,926,900.00	3	16	35	0.54	4.3379%
RE/MAX PROPERTIES FRISCO	1066	12	4	16	\$ 8,894,600.00	\$ 2,663,225.00	\$ 11,557,825.00	0	16	33	0.48	3.6530%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	10	5	15	\$ 15,133,972.00	\$ 3,994,000.00	\$ 19,127,972.00	2	13	43	0.35	3.4247%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	2	11	13	\$ 993,930.00	\$ 8,376,950.00	\$ 9,370,880.00	0	13	20	0.65	2.9680%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	8	4	12	\$ 9,953,000.00	\$ 5,828,503.00	\$ 15,781,503.00	1	11	14	0.86	2.7397%
PAFFRATH & THOMAS R.E.S.C	1080	7	4	11	\$ 9,013,250.00	\$ 4,925,000.00	\$ 13,938,250.00	1	10	13	0.85	2.5114%
LEGENDARY REALTY	1527	6	4	10	\$ 2,941,000.00	\$ 1,492,500.00	\$ 4,433,500.00	2	8	7	1.43	2.2831%
OMNI REAL ESTATE	1199	6	4	10	\$ 3,023,000.00	\$ 3,943,500.00	\$ 6,966,500.00	0	10	17	0.59	2.2831%
CENTURY 21 GOLD, INC.	1045	3	6	9	\$ 1,786,000.00	\$ 9,845,472.00	\$ 11,631,472.00	0	9	13	0.69	2.0548%
COLORADO R.E. SUMMIT COUNTY	1374	3	6	9	\$ 1,739,000.00	\$ 4,600,000.00	\$ 6,339,000.00	1	8	10	0.90	2.0548%

Total Property Sales All Offices :	219
Total Sales Sides:	438
Total Sales Volume: (for property sales not sides)	\$164,558,908
Top 15 Offices % of Volume by number of all sales sides:	57%



www.breckenridgeassociates.com

Top 15 Selling Offices: All Areas



Breckenridge Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: February 29th, 2020

point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

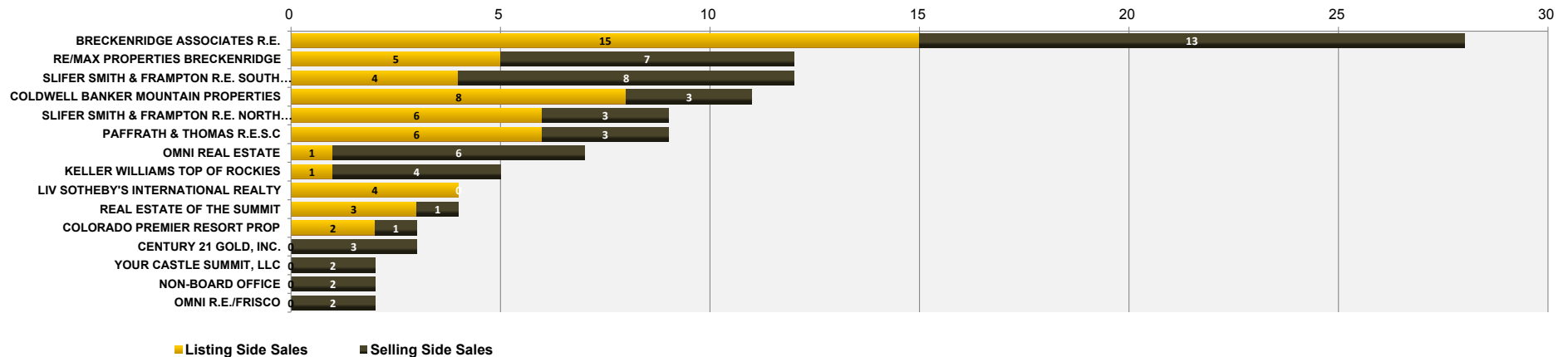
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	15	13	28	\$ 15,332,650.00	\$ 15,140,750.00	\$ 30,473,400.00	7	21	17	1.65	18.6667%
RE/MAX PROPERTIES BRECKENRIDGE	1069	5	7	12	\$ 4,054,000.00	\$ 4,356,000.00	\$ 8,410,000.00	2	10	49	0.24	8.0000%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	4	8	12	\$ 3,157,650.00	\$ 7,898,250.00	\$ 11,055,900.00	1	11	36	0.33	8.0000%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	8	3	11	\$ 13,394,472.00	\$ 2,369,000.00	\$ 15,763,472.00	1	10	43	0.26	7.3333%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	6	3	9	\$ 8,493,000.00	\$ 4,772,803.00	\$ 13,265,803.00	1	8	14	0.64	6.0000%
PAFFRATH & THOMAS R.E.S.C	1080	6	3	9	\$ 7,748,250.00	\$ 4,285,000.00	\$ 12,033,250.00	1	8	13	0.69	6.0000%
OMNI REAL ESTATE	1199	1	6	7	\$ 357,930.00	\$ 6,277,650.00	\$ 6,635,580.00	0	7	17	0.41	4.6667%
KELLER WILLIAMS TOP OF ROCKIES	1615	1	4	5	\$ 510,000.00	\$ 2,354,900.00	\$ 2,864,900.00	0	5	35	0.14	3.3333%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	4	0	4	\$ 6,830,000.00	\$ -	\$ 6,830,000.00	0	4	34	0.12	2.6667%
REAL ESTATE OF THE SUMMIT	1081	3	1	4	\$ 2,613,000.00	\$ 1,180,000.00	\$ 3,793,000.00	0	4	10	0.40	2.6667%
COLORADO PREMIER RESORT PROP	1239	2	1	3	\$ 1,326,000.00	\$ 581,000.00	\$ 1,907,000.00	1	2	11	0.27	2.0000%
CENTURY 21 GOLD, INC.	1045	0	3	3	\$ -	\$ 7,950,472.00	\$ 7,950,472.00	0	3	13	0.23	2.0000%
YOUR CASTLE SUMMIT, LLC	5081	0	2	2	\$ -	\$ 1,403,500.00	\$ 1,403,500.00	0	2	1	2.00	1.3333%
NON-BOARD OFFICE	NBO	0	2	2	\$ -	\$ 1,576,500.00	\$ 1,576,500.00	0	2	N/A	N/A	1.3333%
OMNI R.E./FRISCO	1505	0	2	2	\$ -	\$ 2,055,000.00	\$ 2,055,000.00	0	2	13	0.15	1.3333%

Total Property Sales All Offices :	75
Total Sales Sides:	150
Total Sales Volume: (for property sales not sides)	\$77,546,242
Top 15 Offices % of Volume by number of all sales sides:	75%



www.breckenridgeassociates.com

Top 15 Selling Offices: Breckenridge



All Areas Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

Year-to-Date Sales through: February 29th, 2020

point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

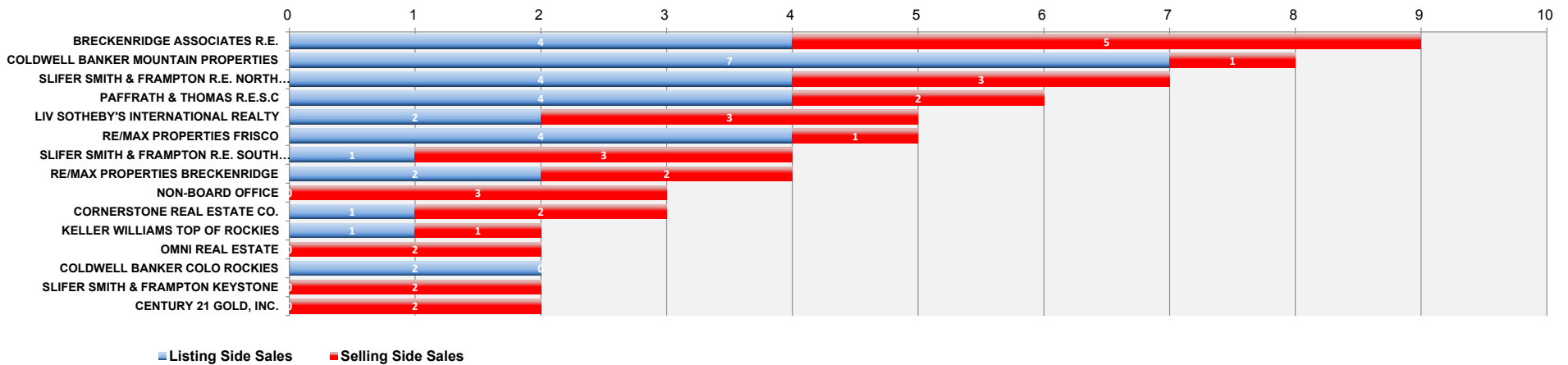
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	4	5	9	\$ 8,725,000.00	\$ 9,800,000.00	\$ 18,525,000.00	2	7	17	0.53	10.0000%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	7	1	8	\$ 12,855,472.00	\$ 1,315,000.00	\$ 14,170,472.00	1	7	43	0.19	8.8889%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	4	3	7	\$ 7,820,000.00	\$ 5,275,700.00	\$ 13,095,700.00	1	6	14	0.50	7.7778%
PAFFRATH & THOMAS R.E.S.C	1080	4	2	6	\$ 6,808,250.00	\$ 3,810,000.00	\$ 10,618,250.00	1	5	13	0.46	6.6667%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	2	3	5	\$ 5,780,000.00	\$ 3,695,000.00	\$ 9,475,000.00	0	5	34	0.15	5.5556%
RE/MAX PROPERTIES FRISCO	1066	4	1	5	\$ 4,699,600.00	\$ 1,265,000.00	\$ 5,964,600.00	0	5	33	0.15	5.5556%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	1	3	4	\$ 1,320,000.00	\$ 4,193,250.00	\$ 5,513,250.00	1	3	36	0.11	4.4444%
RE/MAX PROPERTIES BRECKENRIDGE	1069	2	2	4	\$ 2,725,000.00	\$ 2,125,000.00	\$ 4,850,000.00	0	4	49	0.08	4.4444%
NON-BOARD OFFICE	NBO	0	3	3	\$ -	\$ 3,906,600.00	\$ 3,906,600.00	0	3	N/A	N/A	3.3333%
CORNERSTONE REAL ESTATE CO.	1609	1	2	3	\$ 1,250,000.00	\$ 2,625,500.00	\$ 3,875,500.00	1	2	20	0.15	3.3333%
KELLER WILLIAMS TOP OF ROCKIES	1615	1	1	2	\$ 2,105,000.00	\$ 2,105,000.00	\$ 4,210,000.00	1	1	35	0.06	2.2222%
OMNI REAL ESTATE	1199	0	2	2	\$ -	\$ 3,615,000.00	\$ 3,615,000.00	0	2	17	0.12	2.2222%
COLDWELL BANKER COLO ROCKIES	1147	2	0	2	\$ 2,775,000.00	\$ -	\$ 2,775,000.00	0	2	21	0.10	2.2222%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	0	2	2	\$ -	\$ 2,655,000.00	\$ 2,655,000.00	0	2	20	0.10	2.2222%
CENTURY 21 GOLD, INC.	1045	0	2	2	\$ -	\$ 7,525,472.00	\$ 7,525,472.00	0	2	13	0.15	2.2222%

Total Property Sales All Offices :	45
Total Sales Sides:	90
Total Sales Volume: (for property sales not sides)	\$74,188,448
Top 15 Offices % of Volume by number of all sales sides:	71%



www.breckenridgeassociates.com

Top Selling Offices: \$1 Million and Above - All Areas



Breckenridge Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

Year-to-Date Sales through: February 29th, 2020

point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

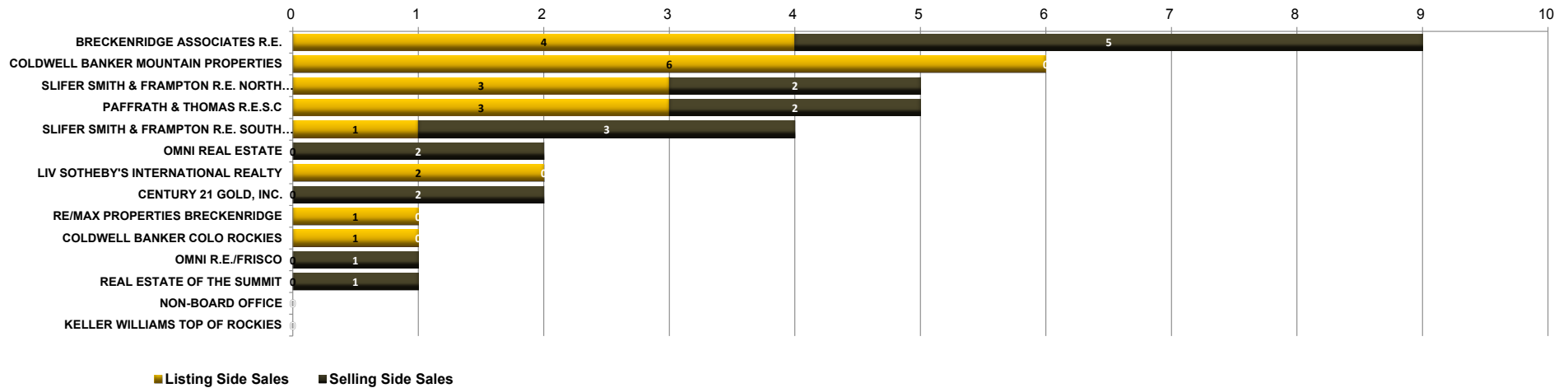
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	4	5	9	\$ 8,725,000.00	\$ 9,800,000.00	\$ 18,525,000.00	2	7	17	0.53	20.4545%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	6	0	6	\$ 11,540,472.00	\$ -	\$ 11,540,472.00	0	6	43	0.14	13.6364%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	3	2	5	\$ 6,720,000.00	\$ 4,220,000.00	\$ 10,940,000.00	1	4	14	0.36	11.3636%
PAFFRATH & THOMAS R.E.S.C	1080	3	2	5	\$ 5,543,250.00	\$ 3,810,000.00	\$ 9,353,250.00	1	4	13	0.38	11.3636%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	1	3	4	\$ 1,320,000.00	\$ 4,193,250.00	\$ 5,513,250.00	1	3	36	0.11	9.0909%
OMNI REAL ESTATE	1199	0	2	2	\$ -	\$ 3,615,000.00	\$ 3,615,000.00	0	2	16	0.13	4.5455%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	2	0	2	\$ 5,780,000.00	\$ -	\$ 5,780,000.00	0	2	34	0.06	4.5455%
CENTURY 21 GOLD, INC.	1045	0	2	2	\$ -	\$ 7,525,472.00	\$ 7,525,472.00	0	2	13	0.15	4.5455%
RE/MAX PROPERTIES BRECKENRIDGE	1069	1	0	1	\$ 1,650,000.00	\$ -	\$ 1,650,000.00	0	1	49	0.02	2.2727%
COLDWELL BANKER COLO ROCKIES	1147	1	0	1	\$ 1,750,000.00	\$ -	\$ 1,750,000.00	0	1	21	0.05	2.2727%
OMNI R.E./FRISCO	1505	0	1	1	\$ -	\$ 1,650,000.00	\$ 1,650,000.00	0	1	13	0.08	2.2727%
REAL ESTATE OF THE SUMMIT	1081	0	1	1	\$ -	\$ 1,180,000.00	\$ 1,180,000.00	0	1	10	0.10	2.2727%
NON-BOARD OFFICE	NBO	0	0	0	\$ -	\$ -	\$ -	0	0	N/A	N/A	0.0000%
KELLER WILLIAMS TOP OF ROCKIES	1615	0	0	0	\$ -	\$ -	\$ -	0	0	35	0.00	0.0000%
RE/MAX PROPERTIES FRISCO	1066	0	0	0	\$ -	\$ -	\$ -	0	0	33	N/A	0.0000%

Total Property Sales All Offices :	22
Total Sales Sides:	44
Total Sales Volume: (for property sales not sides)	\$44,503,722
Top 15 Offices % of Volume by number of all sales sides:	89%



www.breckenridgeassociates.com

Top Selling Offices: \$1 Million and Above - Breckenridge



Top 15 Offices by Active Residential Listings: All Areas

Active Residential Listings as of: March 1st, 2020

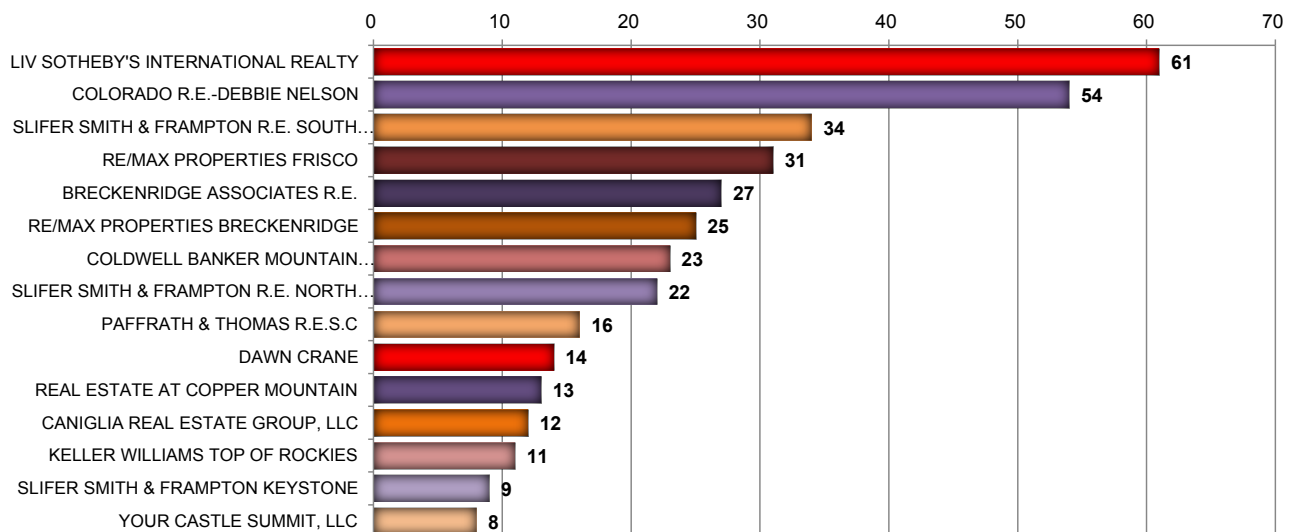
point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Active Listings
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	61	\$ 125,802,799.00
COLORADO R.E.-DEBBIE NELSON	1639	54	\$ 39,905,500.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	34	\$ 41,995,800.00
RE/MAX PROPERTIES FRISCO	1066	31	\$ 27,634,400.00
BRECKENRIDGE ASSOCIATES R.E.	1386	27	\$ 59,616,400.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	25	\$ 22,269,903.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	23	\$ 56,570,000.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	22	\$ 45,134,000.00
PAFFRATH & THOMAS R.E.S.C	1080	16	\$ 52,227,400.00
DAWN CRANE	1575	14	\$ 7,994,395.00
REAL ESTATE AT COPPER MOUNTAIN	1656	13	\$ 13,925,665.00
CANIGLIA REAL ESTATE GROUP, LLC	1527	12	\$ 4,827,600.00
KELLER WILLIAMS TOP OF ROCKIES	1615	11	\$ 8,787,900.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	9	\$ 9,854,900.00
YOUR CASTLE SUMMIT, LLC	5081	8	\$ 4,585,800.00
Top 15 Offices total:		360	\$ 521,132,462.00

Total Active Listings among All Offices:	531
Top 15 Offices percentage of All Offices by Number of Listings:	68%



2019 Top 15 Offices Active Residential Listings: All Areas



Top 15 Offices by Active Residential Listings: Breckenridge

Active Residential Listings as of: March 1st, 2020

point in time data reference: March 7th, 2020 9:05 AM - 9:58 AM

Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Listing Side
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	23	\$ 66,972,499.00
BRECKENRIDGE ASSOCIATES R.E.	1386	22	\$ 54,401,900.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	22	\$ 55,922,000.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	20	\$ 43,870,000.00
PAFFRATH & THOMAS R.E.S.C	1080	13	\$ 47,712,900.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	12	\$ 18,994,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	11	\$ 8,812,403.00
BRECKENRIDGE R.E. KOMPANY	1644	5	\$ 2,420,000.00
LEGENDARY REALTY	1600	4	\$ 2,566,000.00
REAL ESTATE OF THE SUMMIT	1081	3	\$ 3,177,000.00
KELLER WILLIAMS TOP OF ROCKIES	1615	3	\$ 4,003,000.00
CENTURY 21 GOLD, INC.	1045	2	\$ 1,158,000.00
COLORADO PREMIER RESORT PROPERTIES	1239	2	\$ 3,149,000.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	1	\$ 499,000.00
SKI COLORADO REAL ESTATE, LLC	1651	1	\$ 3,264,000.00
Top 15 Offices Total:		144	316,921,702

Total Active Listings among All Offices:	176
Top 15 Offices percentage of All Offices by Number of Listings:	82%



2019 Top 15 Offices Active Residential Listings: Breckenridge

