

All Areas Top 15 Selling Offices Sold Matrix: All Price Points

Year-to-Date Sales through: August 31st, 2019

point in time data reference: September 7th, 2019 10:05 AM - 10:58 AM

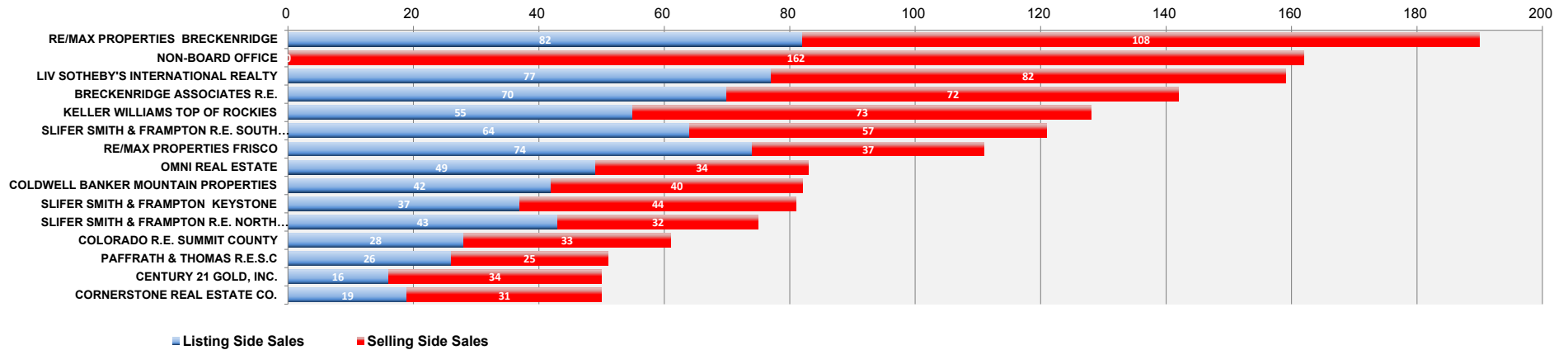
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
RE/MAX PROPERTIES BRECKENRIDGE	1069	82	108	190	\$ 66,896,941.00	\$ 79,678,687.00	\$ 146,575,628.00	14	176	49	3.88	7.3190%
NON-BOARD OFFICE	NBO	0	162	162	\$ -	\$ 101,224,119.00	\$ 101,224,119.00	0	162	N/A	N/A	6.2404%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	77	82	159	\$ 77,601,425.00	\$ 79,685,639.00	\$ 157,287,064.00	16	143	34	4.68	6.1248%
BRECKENRIDGE ASSOCIATES R.E.	1386	70	72	142	\$ 64,925,600.00	\$ 84,544,486.00	\$ 149,470,086.00	19	123	17	8.35	5.4700%
KELLER WILLIAMS TOP OF ROCKIES	1615	55	73	128	\$ 28,683,105.00	\$ 55,310,050.00	\$ 83,993,155.00	13	115	35	3.66	4.9307%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	64	57	121	\$ 55,737,150.00	\$ 58,755,883.00	\$ 114,493,033.00	13	108	36	3.36	4.6610%
RE/MAX PROPERTIES FRISCO	1066	74	37	111	\$ 56,159,702.00	\$ 25,467,347.00	\$ 81,627,049.00	12	99	33	3.36	4.2758%
OMNI REAL ESTATE	1199	49	34	83	\$ 30,824,785.00	\$ 26,814,251.00	\$ 57,639,036.00	9	74	17	4.88	3.1972%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	42	40	82	\$ 55,667,961.00	\$ 37,696,528.00	\$ 93,364,489.00	8	74	43	1.91	3.1587%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	37	44	81	\$ 23,153,500.00	\$ 27,032,000.00	\$ 50,185,500.00	6	75	20	4.05	3.1202%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	43	32	75	\$ 56,601,714.00	\$ 38,066,000.00	\$ 94,667,714.00	6	69	14	5.36	2.8891%
COLORADO R.E. SUMMIT COUNTY	1374	28	33	61	\$ 15,081,212.00	\$ 19,238,501.00	\$ 34,319,713.00	0	61	10	6.10	2.3498%
PAFFRATH & THOMAS R.E.S.C	1080	26	25	51	\$ 42,927,100.00	\$ 24,858,860.00	\$ 67,785,960.00	2	49	13	3.92	1.9646%
CENTURY 21 GOLD, INC.	1045	16	34	50	\$ 9,157,000.00	\$ 20,738,545.00	\$ 29,895,545.00	2	48	13	3.85	1.9260%
CORNERSTONE REAL ESTATE CO.	1609	19	31	50	\$ 13,268,200.00	\$ 18,458,500.00	\$ 31,726,700.00	3	47	20	2.50	1.9260%

Total Property Sales All Offices :	1,298
Total Sales Sides:	2,596
Total Sales Volume: (for property sales not sides)	\$980,444,329
Top 15 Offices % of Volume by number of all sales sides:	60%



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Top 15 Selling Offices: All Areas



Breckenridge Top 15 Selling Offices Sold Matrix: All Price Points

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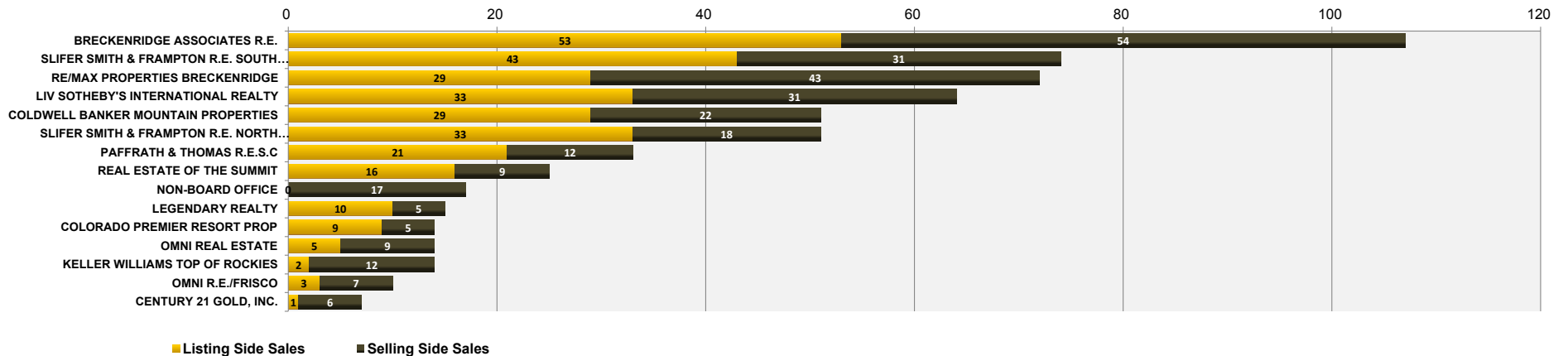
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
BRECKENRIDGE ASSOCIATES R.E.	1386	53	54	107	\$ 56,279,600.00	\$ 73,609,650.00	\$ 129,889,250.00	16	91	17	6.29	14.2287%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	43	31	74	\$ 43,237,700.00	\$ 36,640,078.00	\$ 79,877,778.00	11	63	36	2.06	9.8404%
RE/MAX PROPERTIES BRECKENRIDGE	1069	29	43	72	\$ 34,038,541.00	\$ 39,199,205.00	\$ 73,237,746.00	9	63	49	1.47	9.5745%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	33	31	64	\$ 44,100,750.00	\$ 42,489,500.00	\$ 86,590,250.00	5	59	34	1.88	8.5106%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	29	22	51	\$ 48,692,961.00	\$ 26,722,628.00	\$ 75,415,589.00	8	43	43	1.19	6.7819%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	33	18	51	\$ 48,272,006.00	\$ 26,993,500.00	\$ 75,265,506.00	5	46	14	3.64	6.7819%
PAFFRATH & THOMAS R.E.S.C	1080	21	12	33	\$ 38,206,100.00	\$ 16,691,500.00	\$ 54,897,600.00	2	31	13	2.54	4.3883%
REAL ESTATE OF THE SUMMIT	1081	16	9	25	\$ 11,851,012.00	\$ 7,662,900.00	\$ 19,513,912.00	6	19	10	2.50	3.3245%
NON-BOARD OFFICE	NBO	0	17	17	\$ -	\$ 20,462,661.00	\$ 20,462,661.00	0	17	N/A	N/A	2.2606%
LEGENDARY REALTY	1600	10	5	15	\$ 2,735,000.00	\$ 1,314,500.00	\$ 4,049,500.00	5	10	2	7.50	1.9947%
COLORADO PREMIER RESORT PROP	1239	9	5	14	\$ 7,748,050.00	\$ 4,307,751.00	\$ 12,055,801.00	3	11	11	1.27	1.8617%
OMNI REAL ESTATE	1199	5	9	14	\$ 4,194,000.00	\$ 9,278,500.00	\$ 13,472,500.00	1	13	17	0.82	1.8617%
KELLER WILLIAMS TOP OF ROCKIES	1615	2	12	14	\$ 1,403,000.00	\$ 15,627,500.00	\$ 17,030,500.00	1	13	35	0.40	1.8617%
OMNI R.E./FRISCO	1505	3	7	10	\$ 1,508,101.00	\$ 6,834,000.00	\$ 8,342,101.00	0	10	13	0.77	1.3298%
CENTURY 21 GOLD, INC.	1045	1	6	7	\$ 1,950,000.00	\$ 5,379,000.00	\$ 7,329,000.00	1	6	13	0.54	0.9309%

Total Property Sales All Offices :	376
Total Sales Sides:	752
Total Sales Volume: (for property sales not sides)	\$428,471,310
Top 15 Offices % of Volume by number of all sales sides:	76%



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Top 15 Selling Offices: Breckenridge



All Areas Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

Year-to-Date Sales through: August 31st, 2019

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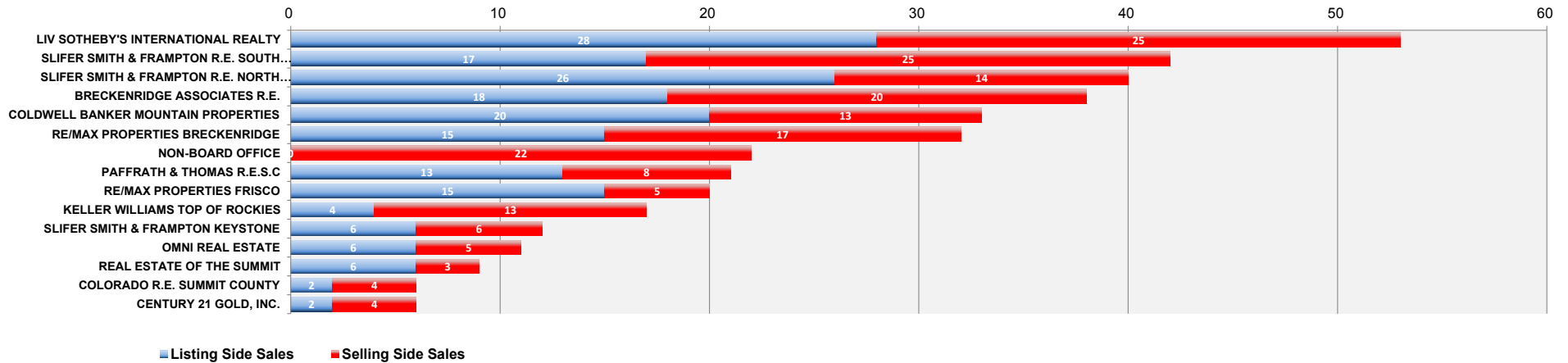
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	28	25	53	\$ 49,262,525.00	\$ 44,062,139.00	\$ 93,324,664.00	7	46	34	1.56	10.6426%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	17	25	42	\$ 27,249,700.00	\$ 40,161,478.00	\$ 67,411,178.00	5	37	36	1.17	8.4337%
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	26	14	40	\$ 44,554,714.00	\$ 26,654,000.00	\$ 71,208,714.00	3	37	14	2.86	8.0321%
BRECKENRIDGE ASSOCIATES R.E.	1386	18	20	38	\$ 35,666,700.00	\$ 54,944,336.00	\$ 90,611,036.00	6	32	17	2.24	7.6305%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	20	13	33	\$ 43,909,961.00	\$ 24,077,128.00	\$ 67,987,089.00	4	29	43	0.77	6.6265%
RE/MAX PROPERTIES BRECKENRIDGE	1069	15	17	32	\$ 30,008,000.00	\$ 28,880,500.00	\$ 58,888,500.00	1	31	49	0.65	6.4257%
NON-BOARD OFFICE	NBO	0	22	22	\$ -	\$ 36,614,148.00	\$ 36,614,148.00	0	22	N/A	N/A	4.4177%
PAFFRATH & THOMAS R.E.S.C	1080	13	8	21	\$ 34,398,500.00	\$ 15,021,000.00	\$ 49,419,500.00	1	20	13	1.62	4.2169%
RE/MAX PROPERTIES FRISCO	1066	15	5	20	\$ 24,041,542.00	\$ 6,760,000.00	\$ 30,801,542.00	3	17	33	0.61	4.0161%
KELLER WILLIAMS TOP OF ROCKIES	1615	4	13	17	\$ 5,131,530.00	\$ 21,438,000.00	\$ 26,569,530.00	0	17	35	0.49	3.4137%
SLIFER SMITH & FRAMPTON KEYSTONE	1348	6	6	12	\$ 7,722,500.00	\$ 12,724,751.00	\$ 20,447,251.00	1	11	20	0.60	2.4096%
OMNI REAL ESTATE	1199	6	5	11	\$ 6,998,000.00	\$ 7,884,500.00	\$ 14,882,500.00	0	11	17	0.65	2.2088%
REAL ESTATE OF THE SUMMIT	1081	6	3	9	\$ 8,997,000.00	\$ 5,005,000.00	\$ 14,002,000.00	1	8	10	0.90	1.8072%
COLORADO R.E. SUMMIT COUNTY	1374	2	4	6	\$ 3,060,000.00	\$ 4,680,000.00	\$ 7,740,000.00	0	6	2	3.00	1.2048%
CENTURY 21 GOLD, INC.	1045	2	4	6	\$ 3,090,000.00	\$ 5,755,000.00	\$ 8,845,000.00	1	5	13	0.46	1.2048%

Total Property Sales All Offices :	249
Total Sales Sides:	498
Total Sales Volume: (for property sales not sides)	\$441,032,280
Top 15 Offices % of Volume by number of all sales sides:	73%



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Top Selling Offices: \$1 Million and Above - All Areas



Breckenridge Top Selling Offices Sold Matrix: Price Point of \$1 Million and Above

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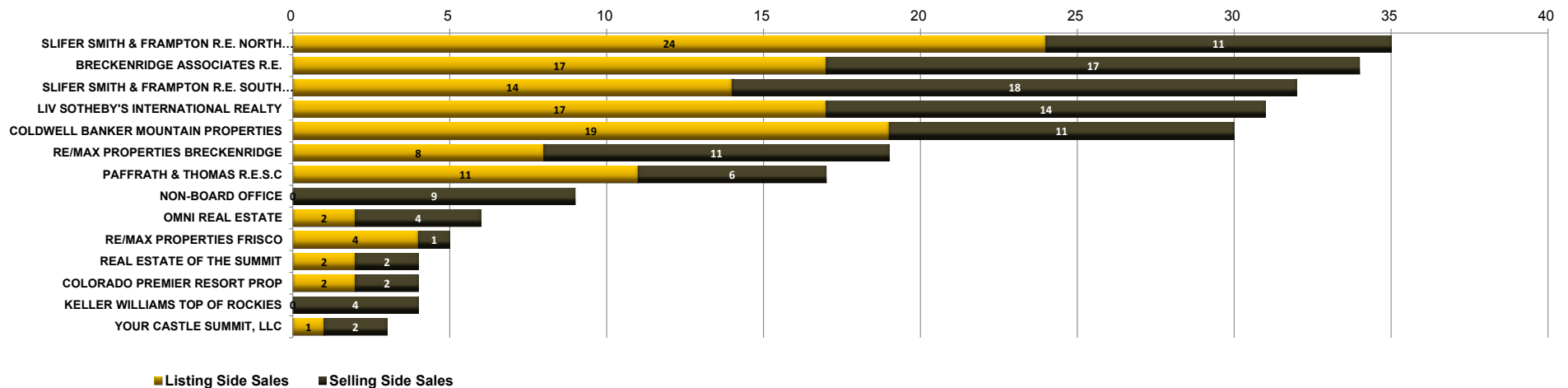
Individual Office Name	Office ID	Listing Side Sales	Selling Side Sales	Total Number of Sides	\$ Volume: Listing Side	\$ Volume: Selling Side	\$ Total Sales Volume: Both Sides	In-house Sales	Properties Sold	Number of Brokers in Office	Average Sides per Broker	Market Share by Side
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	24	11	35	\$ 42,127,006.00	\$ 22,944,000.00	\$ 65,071,006.00	3	32	14	2.50	12.0690%
BRECKENRIDGE ASSOCIATES R.E.	1386	17	17	34	\$ 34,516,700.00	\$ 51,285,200.00	\$ 85,801,900.00	6	28	17	2.00	11.7241%
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	14	18	32	\$ 23,769,700.00	\$ 28,050,978.00	\$ 51,820,678.00	5	27	36	0.89	11.0345%
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	17	14	31	\$ 33,261,250.00	\$ 29,902,000.00	\$ 63,163,250.00	3	28	34	0.91	10.6897%
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	19	11	30	\$ 42,809,961.00	\$ 21,183,128.00	\$ 63,993,089.00	4	26	43	0.70	10.3448%
RE/MAX PROPERTIES BRECKENRIDGE	1069	8	11	19	\$ 21,173,000.00	\$ 17,721,000.00	\$ 38,894,000.00	1	18	49	0.39	6.5517%
PAFFRATH & THOMAS R.E.S.C	1080	11	6	17	\$ 31,753,500.00	\$ 12,835,000.00	\$ 44,588,500.00	1	16	13	1.31	5.8621%
NON-BOARD OFFICE	NBO	0	9	9	\$ -	\$ 15,020,161.00	\$ 15,020,161.00	0	9	N/A	N/A	3.1034%
OMNI REAL ESTATE	1199	2	4	6	\$ 2,695,000.00	\$ 6,234,500.00	\$ 8,929,500.00	0	6	16	0.38	2.0690%
RE/MAX PROPERTIES FRISCO	1066	4	1	5	\$ 9,319,000.00	\$ 1,875,000.00	\$ 11,194,000.00	1	4	33	N/A	1.7241%
REAL ESTATE OF THE SUMMIT	1081	2	2	4	\$ 3,955,000.00	\$ 3,755,000.00	\$ 7,710,000.00	0	4	10	0.40	1.3793%
COLORADO PREMIER RESORT PROP	1239	2	2	4	\$ 3,025,000.00	\$ 2,927,500.00	\$ 5,952,500.00	1	3	9	0.44	1.3793%
KELLER WILLIAMS TOP OF ROCKIES	1615	0	4	4	\$ -	\$ 9,769,000.00	\$ 9,769,000.00	0	4	35	0.11	1.3793%
YOUR CASTLE SUMMIT, LLC	5081	1	2	3	\$ 1,205,000.00	\$ 4,145,000.00	\$ 5,350,000.00	0	3	1	3.00	1.0345%
DC REALTY	805	2	1	3	\$ 3,150,000.00	\$ 3,600,000.00	\$ 6,750,000.00	0	3	1	3.00	1.0345%

Total Property Sales All Offices :	145
Total Sales Sides:	290
Total Sales Volume: (for property sales not sides)	\$290,366,117
Top 15 Offices % of Volume by number of all sales sides:	81%



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Top Selling Offices: \$1 Million and Above - Breckenridge



Top 15 Offices by Active Residential Listings: All Areas

Active Residential Listings as of: September 1st, 2019

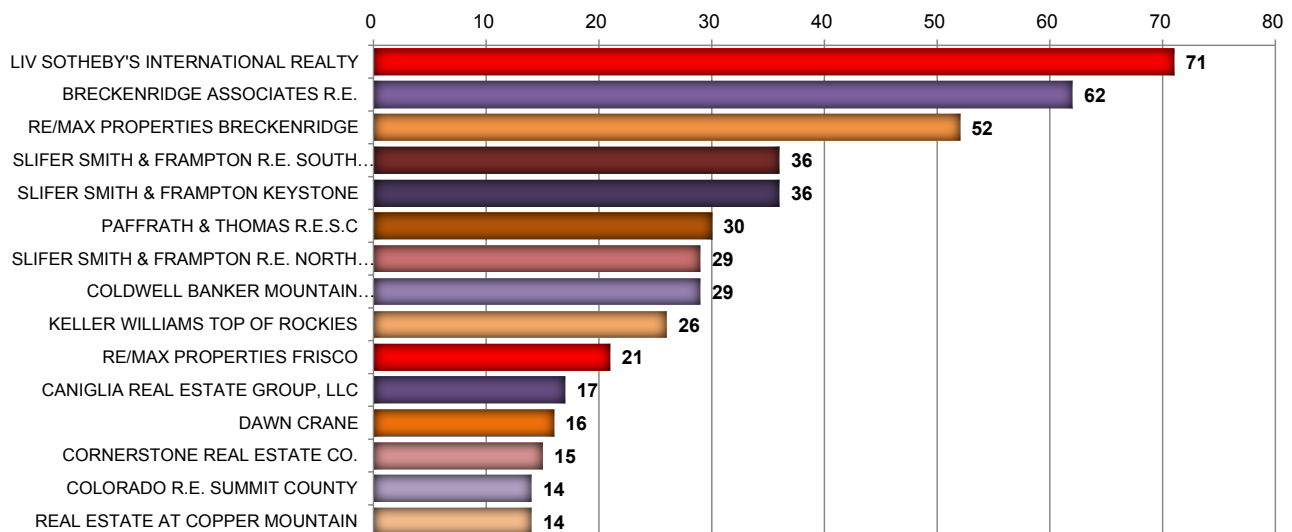
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Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Active Listings
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	71	\$ 125,018,655.00
BRECKENRIDGE ASSOCIATES R.E.	1386	62	\$ 101,083,600.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	52	\$ 48,032,302.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	36	\$ 54,528,500.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	36	\$ 31,529,900.00
PAFFRATH & THOMAS R.E.S.C	1080	30	\$ 78,616,300.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	29	\$ 60,931,800.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	29	\$ 57,124,400.00
KELLER WILLIAMS TOP OF ROCKIES	1615	26	\$ 14,562,400.00
RE/MAX PROPERTIES FRISCO	1066	21	\$ 23,305,800.00
CANIGLIA REAL ESTATE GROUP, LLC	1527	17	\$ 7,410,600.00
DAWN CRANE	1575	16	\$ 8,803,111.00
CORNERSTONE REAL ESTATE CO.	1609	15	\$ 13,464,399.00
COLORADO R.E. SUMMIT COUNTY	1374	14	\$ 11,017,800.00
REAL ESTATE AT COPPER MOUNTAIN	1656	14	\$ 14,788,176.00
Top 15 Offices total:		468	\$ 650,217,743.00

Total Active Listings among All Offices:	948
Top 15 Offices percentage of All Offices by Number of Listings:	49%



2019 Top 15 Offices Active Residential Listings: All Areas



Top 15 Offices by Active Residential Listings: Breckenridge

Active Residential Listings as of: September 1st, 2019

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Individual Office Name	Individual Office ID	Number of Current Listings	\$ Volume: Listing Side
BRECKENRIDGE ASSOCIATES R.E.	1386	52	\$ 93,644,600.00
LIV SOTHEBY'S INTERNATIONAL REALTY	1491	37	\$ 88,426,850.00
COLDWELL BANKER MOUNTAIN PROPERTIES	1029	27	\$ 55,229,400.00
PAFFRATH & THOMAS R.E.S.C	1080	23	\$ 69,809,900.00
SLIFER SMITH & FRAMPTON R.E. NORTH MAIN - BRECKENRIDGE	1554	22	\$ 56,433,900.00
RE/MAX PROPERTIES BRECKENRIDGE	1069	21	\$ 22,075,603.00
SLIFER SMITH & FRAMPTON R.E. SOUTH MAIN - BRECKENRIDGE	1314	21	\$ 37,704,000.00
REAL ESTATE OF THE SUMMIT	1081	7	\$ 5,706,900.00
BRECKENRIDGE REAL ESTATE GROUP	1624	6	\$ 8,554,500.00
LEGENDARY REALTY	1600	4	\$ 1,872,500.00
KELLER WILLIAMS TOP OF ROCKIES	1615	4	\$ 2,878,000.00
CORNERSTONE REAL ESTATE CO.	1609	3	\$ 4,409,900.00
SKI COLORADO REAL ESTATE, LLC	1651	3	\$ 1,900,000.00
SLIFER SMITH & FRAMPTON KEYSTONE	1348	3	\$ 1,538,000.00
RE/MAX PROPERTIES BRECKENRIDGE	1066	2	\$ 3,274,000.00
Top 15 Offices Total:		235	453,458,053

Total Active Listings among All Offices:	289
Top 15 Offices percentage of All Offices by Number of Listings:	81%



2019 Top 15 Offices Active Residential Listings: Breckenridge

